

Solution Focused Methods

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Starting Point

If you want to build a ship,
don't drum up the men to gather wood,
divide the work
and give orders.

Instead,
teach them to yearn
for the vast and endless sea

Antoine De Saint-Exupery



Plan

Learn underlying principles of Solution Focus

Learn skills for practicing Solution Focus

Gain an overview of the Solution Focused Method



The Solution Focused Approach

Roots within systemic and family therapies led to development of Solution Focused Brief Therapy

Evolved in Brief Therapy Centre, Milwaukee through work done by de Shazer, Berg and colleagues (1986)

Influenced by systemic therapists such as John Weakland and Jay Haley

Also by Milton Erickson and Ludwig Wittgenstein



Some Core Assumptions

Attempts to find out the cause of a problem are not necessarily a step towards resolution

It is more helpful to consider the history of the solution than the problem history

Presenting problems are seldom static

People/Families have hidden resources

Small steps can facilitate major changes



When you are being solution focused you are ...

Creating expectation of change

- by using the language of change

Generating hopefulness for the future

- through visualising it in rich detail
- by rooting it in evidence in the present and past

Conveying confidence in the client's ability

- by assuming and identifying strengths and resources

Collaborating on solution-building

- through exploring possible small steps

Celebrating success

- through deliberate focus on improvement, however small



Solution Focus vs Problem Focus

Solution Focus is very different to a problem focus.

When you are problem focused you start with a problem (you engage in problem-solving)

You try to find out as much as possible about the problem and its component parts

You try to find out 'what's wrong' and fix it

Most medical and psychological approaches are problem focused.



PROBLEM-SOLVING

Identify what has gone wrong

Fix or mend something broken

Add something to correct a deficiency

Take away something which is causing difficulty

SOLUTION-BUILDING

Clarify the preferred future

Identify what part of that future is happening now, or what is currently working

Explore possible small steps toward the preferred future

Agree on next small step



Problem or messy situation?



Solution Focus Focuses On:

What *difference* a person wants to see in their life – their ‘preferred future’.

What is working or going well right now

Finding out strengths and resources in the person and their wider context

Working out what small steps will bring about changes towards that desired difference



Skills to be solution focused

Listening for strengths and resources

Being able to feed back those strengths and resources in an 'evidence based' way

Avoid getting sucked into long discussions about problems

Building solutions through asking solution focused questions



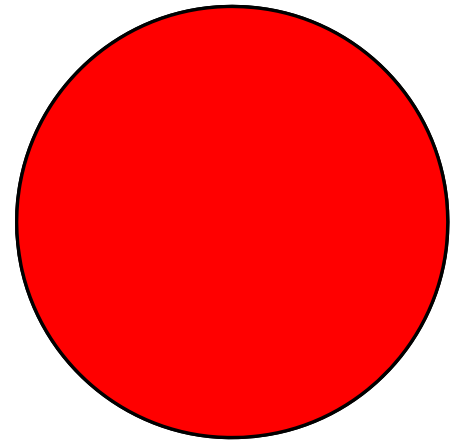
Who Are You?

Spend some time chatting to your neighbour

Ask about their hobbies and interests (not work!)

Ask them **'how do you do that?'**

Keep the conversation going with **'what else?'**



Listen hard for their strengths and qualities

Create some 'evidence based' compliments for your partner

Be curious...



Problems are like whirlpools



They suck you in

Working with Complaints

Sometimes when people are meeting with you they feel the need to complain

The listener generally wants to either avoid getting involved or to get stuck in to solving the problem.

Instead Solution focus sees everything as an opportunity to learn about something that can help to build a solution.



Klaga, klaga, klaga...

- People in pairs – A & B A = moaner B = listener
- Instruction for A: you have to moan to B about something that really annoys you. **You have to keep moaning for 3 minutes, don't stop, just keep going**
- Instruction for B: you have to listen to A **without saying anything**. You may only nod your head. As you are listening to A I want you to think about what qualities and strengths A has simply from listening to them moaning.
- At the end of the 3 minutes B spends a little time formulating some compliments for A based on what they have heard and delivers these to A.

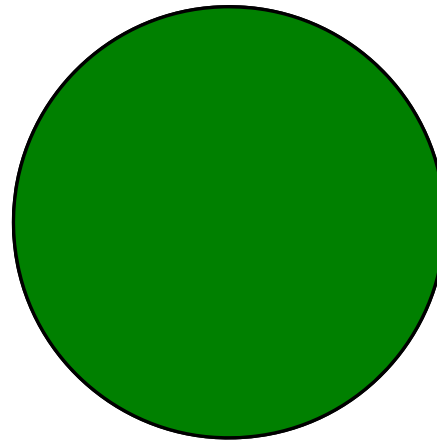
End



Who makes your heart sink?

Spend a few minutes describing your most difficult client to your partner.

4 minutes



Thinking Differently about ... People

PROBLEM FOCUSED

Individualised view

People are the site and source of the problem

People are flawed, damaged or weak

People need help, guidance, care and protection

There is an ideal person who we should try to become

SOLUTION FOCUSED

Systemic/Interactional view

People and their contexts are interlinked and interdependent

People are talented and resourceful

People are experts in their own lives

You are who you are right now and tomorrow you'll be different



Creating new descriptions

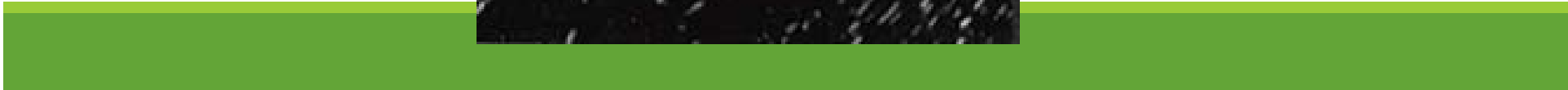
Now redescribe your

being their best.

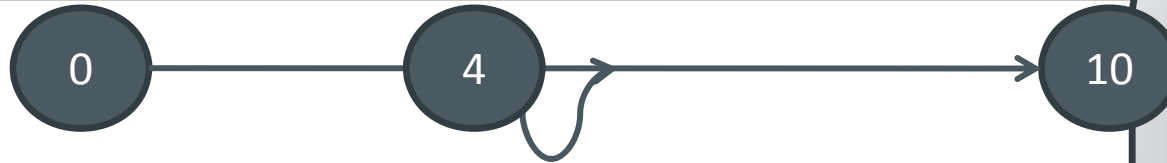
What strengths are

What does this new
what you might be

you any clues about



Solution Focused Process



Step 1 - establish the desired outcome

Step 2 - establish what's working or has worked

Step 3 – what is the next small step or sign?

Step 4 – review and repeat

Preferred Future?
What will be happening?
What difference will that make?
What will you and others be doing differently?
What will you/they notice?

On a scale of 0-10 where are you now?
How do you know?
What has worked in the past?

What's better?
What's the next small step or sign?

Thinking Differently about Change

PROBLEM FOCUSED

You have to work out what caused the problem and what is holding it in place in order to solve the problem.

You may need to fix something

You may need to add something

You may need to take something away

SOLUTION FOCUSED

You don't need to know anything about the problem, you just need to know what you want to be different.

Change is to be expected

Small changes are generative

Change can happen in unexpected ways and places



Thinking Differently About ... Language

PROBLEM TALK

Elicits richer detail about the problem

Further grounds people into the old problematic patterns of thinking and acting and makes it harder to create positive outcomes.

Is a medium of fact-finding and problem formulation

SOLUTION TALK

Elicits richer detail about the preferred future

Shifts people into new possibilities and ways of thinking and acting which supports positive outcomes

Is a medium of collaboration and solution-building

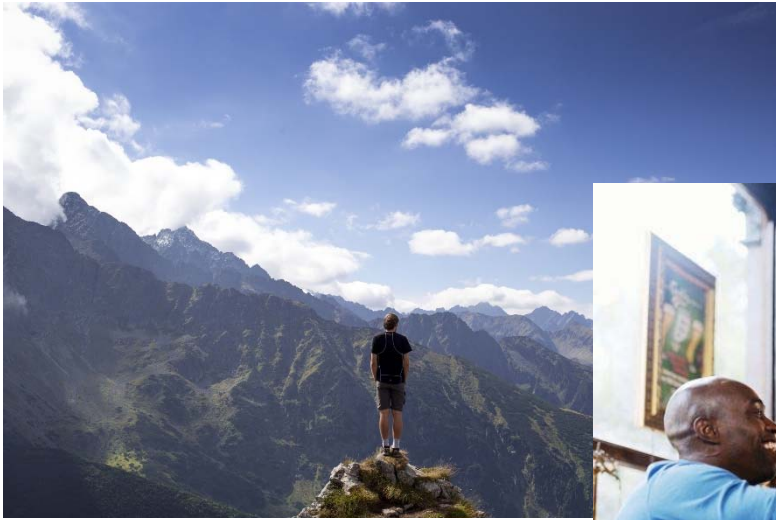


Misunderstanding
creates conversation

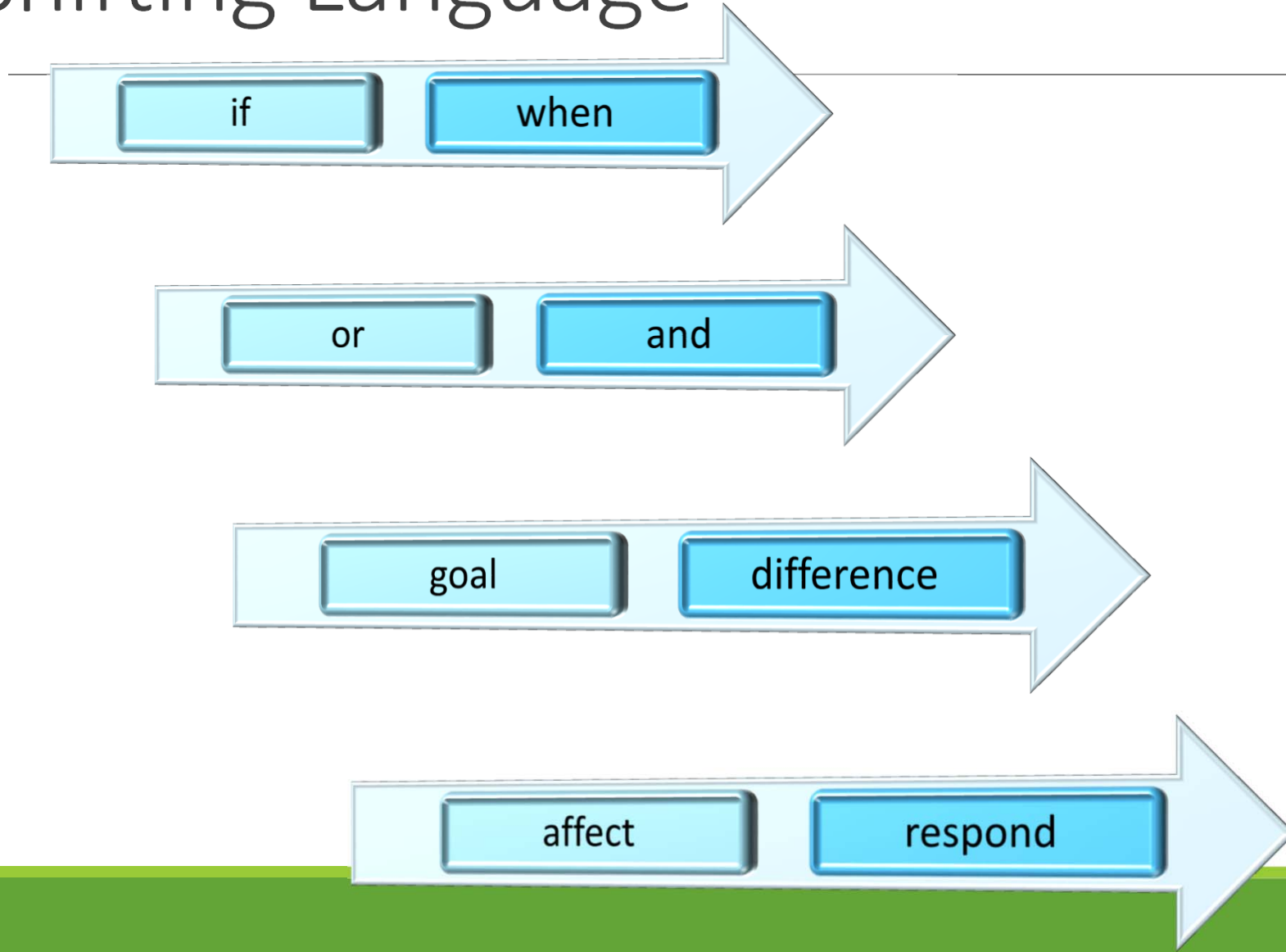


What makes you 'happy'?



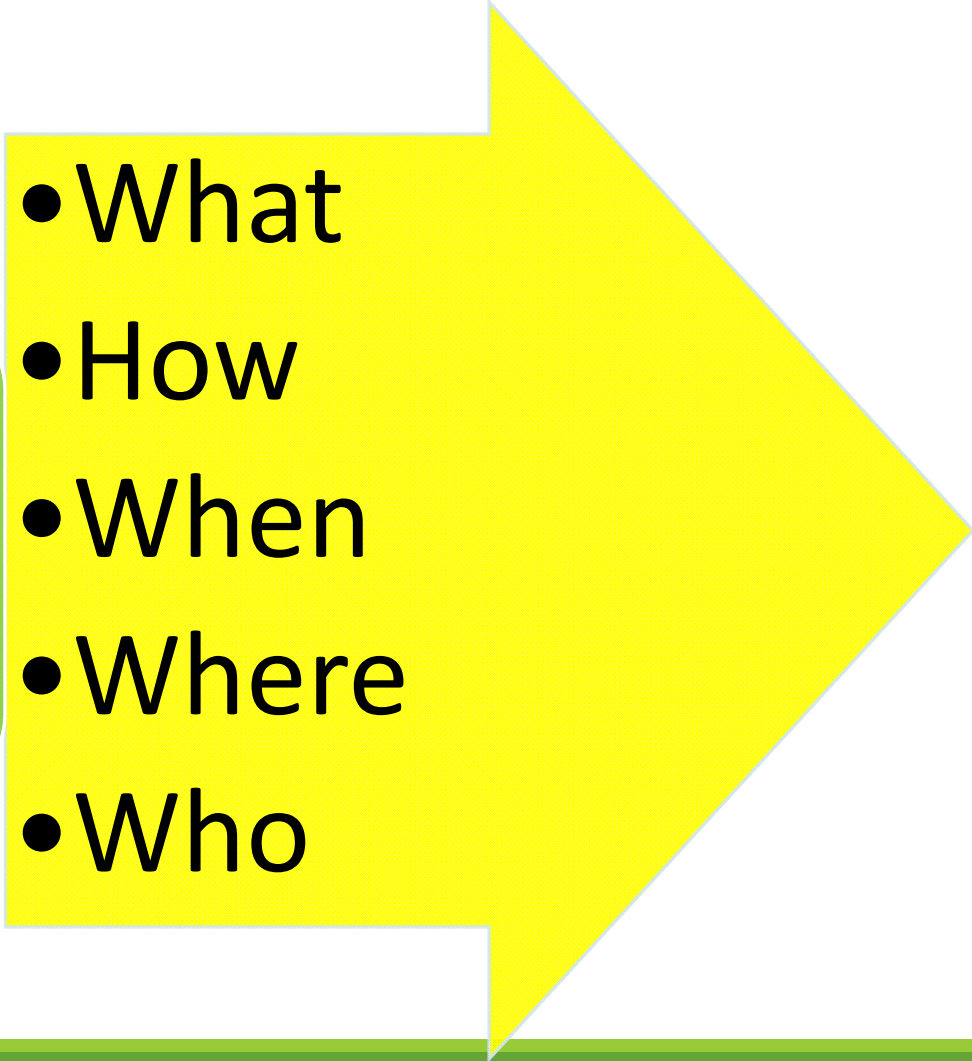


Shifting Language





Why

- 
- What
 - How
 - When
 - Where
 - Who

Hosting Useful Conversations

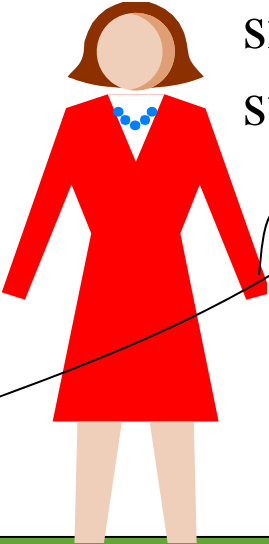
10
Preferred Future?
What will you be doing differently?
Who will notice?
What difference will that make?

Next small step?

3.5

3 How do you know?

0



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References

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